## 2022

## **Information Technology ES (Vocational)**

Tot	al mar	ks: 50		Time : 2 hours			
Ge	neral i	nstructions:					
i)	Appr answ	•	tted to	read the question paper and revise the			
ii)	All q	uestions are compulsory excep	t Q. no	s.18 to 23 where general option is given.			
iii)	The o	question paper consists of 23 q	uestion	<i>1S</i> .			
iv)	Mari	ks allocated to every question a	are indi	icated against it.			
<i>N.B</i> :	: Check side.	to ensure that all pages of the q	uestion	paper are complete as indicated on the top left			
1.	Choo	se the correct answer from th	ne give	n alternatives: 10x1=10			
i.	i. Which of the following is not a stage of active listening?						
	(a)	not responding	(b)	receiving			
	(c)	understanding	(d)	evaluating			
ii.	A gro	oup of words that communicate	s a con	nplete meaning is called			
	(a)	phrase	(b)	sentence			
	(c)	paragraph	(d)	speech			
iii.	The a	ability to control one's emotion	s, thou	ghts and behavior effectively is called			
	(a)	self-confidence	(b)	self-management			
	(c)	stress management	(d)	self- motivation			
iv.			-	extreme feeling of self importance?			
	(a)			borderline personality disorder			
	(c)	dependent personality order		antisocial personality disorder			
v.		h of the following signs define		ula?			
	(a)	+	(b)				
	(c)	=	(d)	$\Diamond$			
vi.		h menu option do you use to in					
	(a)	edit	(b)	insert			
	(c)	slide	(d)	tools			
V11.		_		sful quality of an entrepreneur?			
	(a)	motivation	(b)	taking risks			
	(c)	self-confidence	(d)	indecisive			
V111		ability to act in a situation before					
	(a)	interpersonal skills	(b)	initiative			
	(c)	perseverance	(d)	decision making ability			
1X.		h of the following is not a gree		_			
	(a)	methane	(b)	oxygen			
	(c)	ozone	(d)	carbon dioxide			
	x. Which of the following is an example of e-waste?						
	(a)	paper plates	(b)	banana leaf			
	(c)	plastic items	(d)	old mobile phones			

Ans	wer the following questions in one word or one sentence:		
2.	Define ERP.	1	
3.	Write the full form of LLC.		
4.	What is time management?		
5.	Who provides assistance in defining and weighting criteria for an RFP or		
	other call for tenders?	1	
6.	What is a tender?	1	
7.	What is skill learning?	1	
8.	Write the meaning of the word 'priori'.	1	
9.	What is meant by meta knowledge?	1	
Ans	wer the following questions in 20-50 words:		
10.	Differentiate between sole proprietorship and partnership.	2	
11.	Write any two promises of ERP.	2	
12.	List any four components of pay roll.	2	
13.	Write any two criteria essential for RFP.	2	
14.	Write any four characteristics of learning.	2	
15.	Mention any two key features of a skill as a personal quality.	2	
16.	Mention any four domains or types of learning outcomes according to		
	Robert M Gagne.	2	
17.	List any two risks of BPO.	2	
Ans	wer any four from the following questions in 60-100 words:		
18.	Explain briefly any four challenges of enterprise system.	4	
19.	Explain briefly any four types of BPO services in India.	4	
20.	Explain briefly any four types of learning.	4	
21.	List four advantages of BPO's.	4	
22.	Write any four factors affecting ERP under top management.	4	
23.	List any four points which ISO procurement process must comply with.	4	

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